	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A2a - Residential Coordinated Delivery	8,196.00	\$52,395.46	13	11,414.00	\$75,700.46	26	\$260,524.36	29.06%
A2b - Residential Conservation Services (RCS)	0.00	\$2,240.00	9	0.00	\$16,075.00	59	\$30,976.00	51.90%
A2c - Residential Retail	-34,773.53	\$101,816.75	26	-48,690.94	\$151,450.25	67	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$13,657.84	5	0.00	\$23,249.04	7	\$0.00	0.00%
Res Subtotal	-26,577.53	\$170,110.05	53.00	-37,276.94	\$266,474.75	159	\$291,500.36	
Res % of Total	-127.46%	56.17%	75.71%	-261.92%	66.01%	88.83%	53.74%	
B1a - Income Eligible Coordinated Delivery	-5,646.00	\$73,768.10	5	-5,646.00	\$73,768.10	5	\$107,880.10	68.38%
IE Subtotal	-5,646.00	\$73,768.10	5.00	-5,646.00	\$73,768.10	5	\$107,880.10	
IE % of Total	-27.08%	24.36%	7.14%	-39.67%	18.27%	2.79%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$321.00	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	42,181.97	\$37,432.14	8	43,557.89	\$38,745.14	9	\$143,057.89	27.08%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$20,860.00	1	0.00	\$23,470.00	1	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	10,893.37	\$680.00	3	13,597.37	\$880.00	4	\$0.00	0.00%
C&I Subtotal	53,075.34	\$58,972.14	12.00	57,155.26	\$63,416.14	15	\$143,057.89	
C&I % of Total	254.54%	19.47%	17.14%	401.59%	15.71%	8.38%	26.37%	
Total	20,851.81	\$302,850.29	70	14,232.32	\$403,658.99	179	\$542,438.35	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.